

*Replace with
your logo*

TelcoScrap
Electronics recycling made easy
<http://www.telcoscrap.com>

Consignment



*TelcoScrap:
Consignment
Recover Your Surplus
Investment*

Why Partner with Us?

- Our consignment program has proven experience for providing value:
 - Capitalize on your return on investment and diminish your costs.
 - Avoid any recycling and hazmat problems associated with these products.
 - Prevent vendors from being discriminatory with your inventory and start shielding the reliability of the systems.
 - Ability and understanding of how to store excess equipment in our regional warehouse and market it to potential customers.
 - Reduce the cost and management time associated with forming an effective internal program for selling your equipment.
 - 10 years of experience in the telecommunications industry
 - Allow your employees to concentrate on the core proficiencies of your business as opposed to handling and selling surplus assets.
 - Eliminate preventable transportation and warehouse costs.
 - Customers consisting of Tier 1 carriers, manufacturers, turf vendors, government, contractors, and ISPs.
 - Create additional revenue for future capital expenditures.

Handling

- All equipment is placed into our computerized inventory system according to company name, manufacturer part number, HECI code and arrival date.
- We make available a complete list of all inventory attained in our warehouse within 30-60 business days of arrival. All open box equipment require mandatory testing which may delay the process.
- Once we receive your inventory, we will control all logistics, marketing, shipping, and invoicing of your inventory.



Reporting

- Our cutting-edge system offers instant equipment availability, tracking information, historical pricing, customer files and a database for verification of part numbers.
- We employ a high-powered system that provides complete information to our team.
- TelcoScrap performs an internal audit once a year on all inventory and processes.
- Sales and inventory statistics are created and delivered on a monthly basis.



Sales Proceeds

- When equipment is purchased, the earnings are divided 60%-40% in the customer's favor.
- As our Investment Recovery partner, statements with sales earnings are sent on a monthly basis.
- TelcoScrap is responsible for all risk associated to collection issues that may arise.

Ownership Title

- Ownership of the equipment remains with the you while waiting for our sales team to find a buyer and until the sale is made final.
- Should you need replacements from your own inventory, we can easily deliver the equipment to the location you choose.

Marketing and Sales

- Surplus, idle, or obsolete inventory can cost you money each month. We promote your surplus equipment while retaining ownership.
- Our Consignment Program is a beneficial way to quickly recover better value on your investment.
- TelcoScrap's marketing strategy is to develop Investment Recovery profits by selling straight to our global customer base that includes Carriers, ISPs, Contractors, Turf Vendors and Manufacturers.
- Our sales team sustains an active database, both nationally and internationally, of over 35,000 clients.
- We are skilled at selling equipment that other companies scuffle to sell such as GSM equipment.

Shipment/Freight

- Freight prices corresponding to the shipment of equipment from our warehouse to the buyer's location is TelcoScrap's responsibility.
- Equipment can be either combined at our regional warehouse or transported from your locations.



Security

- TelcoScrap preserves climate controlled facilities with contemporary security and camera systems.
- There are a number of systems in place in case of any technical difficulties.



Recycling

- When testing is implemented on equipment and does not pass, TelcoScrap designates the equipment not fit for resale.
- It is our decision to recycle the products and will provide the required "Certificate of Destruction".
- We follow a policy embracing land-fill free recycling standards.
- We follow the techniques set forth by R2 and will be fully R2 certified in the near future.



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